

**ATTACHMENT B TO CONTRACT NUMBER GTA000114**  
**PRICING ATTACHMENT**

**A. Software License and Maintenance Services.** The following pricing shall apply to the Software License and Maintenance Services provided under the Contract and shall be invoiced and paid in accordance with Section 4 of the Contract.

**(1) Software License**

The software license for PMOffice is provided on a concurrent user basis with a total number of Active Users limited in accordance with the Software License Agreement (Attachment A) and the applicable Procuring Agency's Statement of Work. There is a unique profile assigned to each PMOffice resource; used for security, audit trail, workflow, calendar and availability, skills, bio and more. Project resources are assigned to Projects and upon completion of their work can be made inactive in the application while retaining their user profile information for future project assignments.

**(2) Maintenance Service**

Maintenance Services shall be provided as set forth in Section 2 of the Software License Agreement (Attachment A) and shall be priced at 20% of the purchase price of PMOffice software.

	<b>Price for Concurrent Users</b>			
<b>Feature Requirements</b>	<b>50</b>	<b>100</b>	<b>200</b>	<b>300</b>
<b>PM Office S/W License</b>	\$99,000	\$133,000	\$175,000	\$210,000
Budgeting & Costing	Included	Included	Included	Included
Collaboration & Communication	Included	Included	Included	Included
Contract Administration	Included	Included	Included	Included
Human Resources	Included	Included	Included	Included
Issue Management	Included	Included	Included	Included
Knowledge Management	Included	Included	Included	Included
Portfolio Management	Included	Included	Included	Included
Process & Workflow	Included	Included	Included	Included
Project Planning	Included	Included	Included	Included
Reporting	Included	Included	Included	Included
Role-based Access	Included	Included	Included	Included
Risk Management	Included	Included	Included	Included
Scheduling	Included	Included	Included	Included
<b>Maintenance</b>				
<b>Annual Maintenance</b>	\$19,800	\$26,600	\$35,000	\$42,000

The prices set forth in the table above are valid for 12 months after the Effective Date of the Contract. Software license prices will be adjusted annually by mutual agreement of GTA and IBM to the lower of: (1) the list price on the date of renewal; or (2) the previous year's price plus an increase of up to 7% as mutually agreed upon in writing. Annual maintenance fees will be 20% of the software license price then in effect. On an annual basis and at least 60 days before the end of the then current Term, GTA and IBM will conduct a review and negotiate the subsequent renewal Term's prices.

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If the Procuring Agency determines that it needs additional licenses, the Procuring Agency can purchase these additional licenses for a period up to 90 days following the acceptance of the software by the Procuring Agency as defined in the Statement of Work for the incremental cost contained in the schedule above. Following that 90 day period, the purchase of additional seats will be subject to the agreed upon pricing structure as set forth above.

**B. OPTIONAL TRAINING**

Prices per class for delivering the optional classroom instruction are as follows and shall be invoiced and paid in accordance with Section 4 of the Contract.

<b>Course Title</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>
Project Manager	\$ 6,000	\$ 6,300	\$ 6,615	\$ 6,946	\$ 7,293	\$ 7,658	\$ 8,041	\$ 8,443
Team Member	\$ 2,000	\$ 2,100	\$ 2,205	\$ 2,315	\$ 2,431	\$ 2,553	\$ 2,680	\$ 2,814
Application Administrator	\$ 4,000	\$ 4,200	\$ 4,410	\$ 4,631	\$ 4,862	\$ 5,105	\$ 5,360	\$ 5,628
Executive	\$ 1,000	\$ 1,050	\$ 1,103	\$ 1,158	\$ 1,216	\$ 1,276	\$ 1,340	\$ 1,407

Tailoring training is not included in the above prices. The Procuring Agency is responsible for providing the training facilities. The rates specified above shall be in effect for the Term of this contract unless a different rate is mutually agreed to between the Procuring Agency and IBM. The Procuring Agency and IBM shall review the Products or Services available under this Agreement to determine the applicability of the descriptions of those Products or Services.

**C. OPTIONAL SERVICES**

Hourly prices for the specified optional services are as follows and shall be invoiced and paid in accordance with Section 4 of the Contract. however, overall prices will be determined on a case-by-case basis for each Procuring Agency's Statement of Work:

<b>Service Categories</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>
Senior Project Manager	\$ 245	\$ 257	\$ 270	\$ 284	\$ 298	\$ 313	\$ 328	\$ 345
PMOffice Process Consultants	\$ 235	\$ 247	\$ 259	\$ 272	\$ 286	\$ 300	\$ 315	\$ 331
PMOffice IT Consultants	\$ 225	\$ 236	\$ 248	\$ 260	\$ 273	\$ 287	\$ 302	\$ 317

The rates specified above shall be in effect for the Term of this Contract unless a different rate is mutually agreed to between the Procuring Agency and IBM. The Procuring Agency and IBM shall review the Products or Services available under this Agreement to determine the applicability of the descriptions of those Products or Services. The Procuring Agency may elect to withhold up to 20% of the monthly payments due pending successful completion of tasks specified in an associated statement of work.